



Il bando ERASMUS per Imprenditori: linee guida e indicazioni pratiche

4 Novembre 2009

Luisa Minoli

Erasmus for Young Entrepreneurs



Erasmus for Young
Entrepreneurs



European Partnerships (EPs)

Country A

Country B

Intermediary
organisation (IO)

Intermediary
organisation (IO)

New
entrepreneur
(NE) ✓



Relationship

Commitment



Host
entrepreneur
(HE)

Process Overview - APPLICATIONS



Erasmus for Young
Entrepreneurs

1 HE/NE Entrepreneur: Apply



2 IO: Manage applications



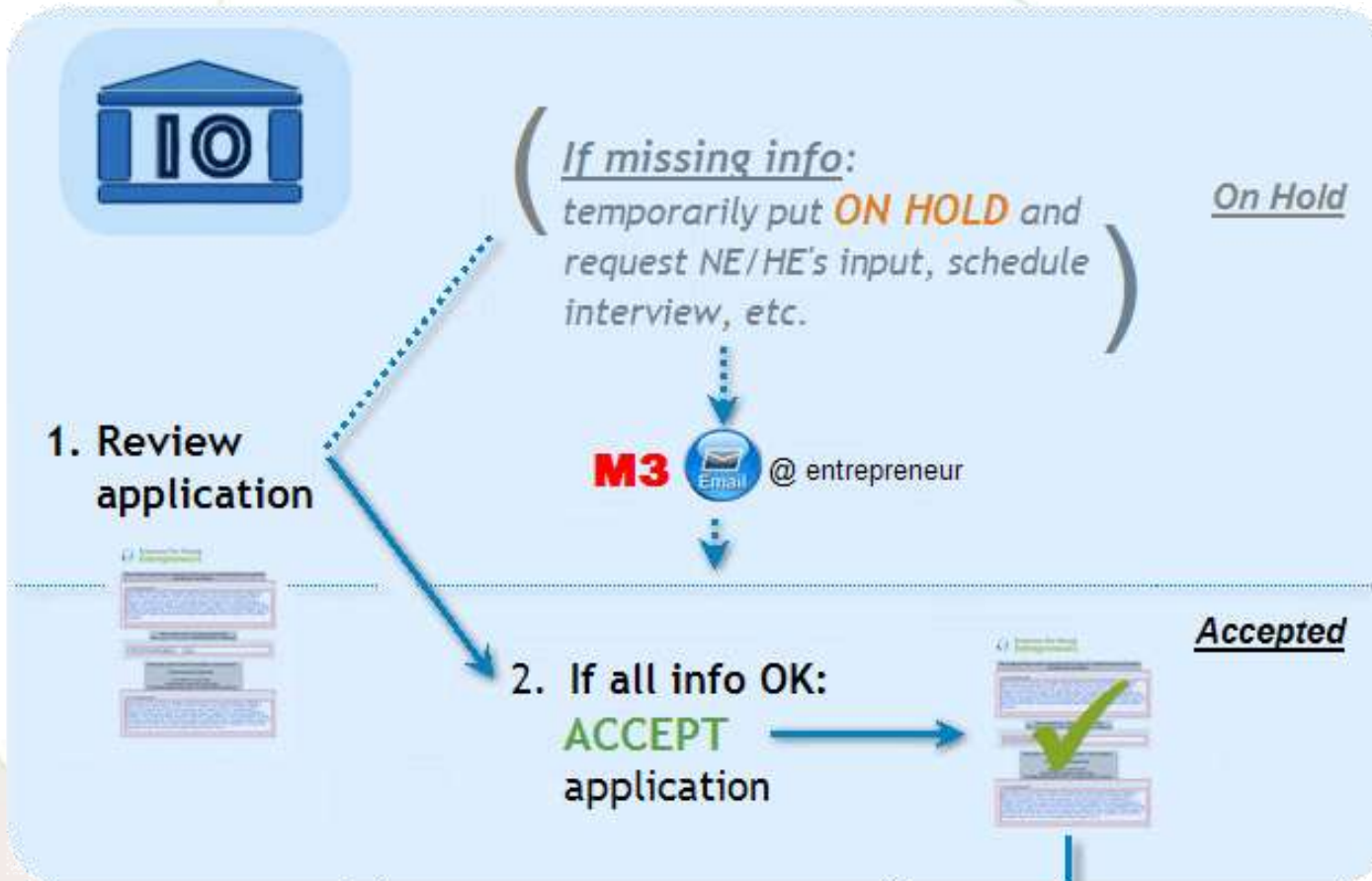
i Catalogue + IT Tool
Accepted NEs/HEs (and them only!) are immediately included in the Catalogue (Search) + given access to Erasmus IT Mgt Tool.



Process Overview - APPLICATIONS



Erasmus for Young
Entrepreneurs



2nd Part:
IO's steps, i.e.
review + accept

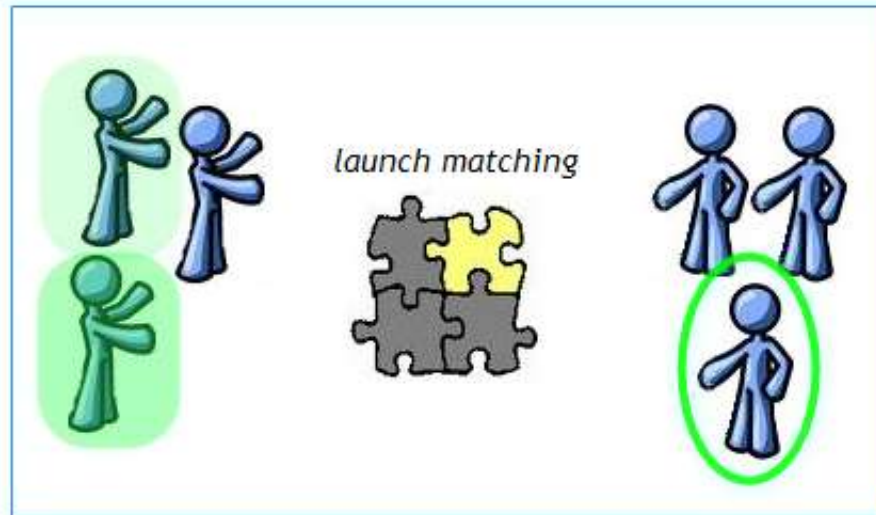
Process Overview - RELATIONSHIPS



Erasmus for Young
Entrepreneurs

FIND POTENTIAL PARTNERS

Entrepreneurs *or* IOs



Erasmus catalogue of NEs & HEs

MATCHING

Matching looks for potential partners for your own entrepreneurs, based on similarity in answers provided by other accepted NEs/HEs on their application forms.

 Matching can be launched by entrepreneurs as well

Process Overview - RELATIONSHIPS



Erasmus for Young
Entrepreneurs

BUILD A RELATIONSHIP

Actors involved:

- ▶ NIO
- ▶ NE
- ▶ HE
- ▶ HIO
- ▶ LNIO = NEP
- ▶ LHIO = HEP
- ▶ EC

BUILDING PROCESS

When two partners decide to adopt a relationship, different additional steps are still required before the exchange can actually start. The relationship building process involves different actors at different stages. >>>

Process Overview - RELATIONSHIPS



BUILDING A RELATIONSHIP





Financial Support?

An NE's stay with an HE will be supported by the programme, provided that:

- The stay is based on mutual interest;
- It has been facilitated by eligible IOs;
- The requirements of the programme are fulfilled;
- The necessary agreements between all parties involved have been signed



Financial Support?

HE: receives no financial support

Table 1: Recommended monthly financial assistance paid by IOs to NEs

Country of stay	Recommended amount per month while staying in the respective country
Belgium	€830
Bulgaria	€560
Czech Republic	€610
Denmark	€1100
Germany	€830
Estonia	€670
Ireland	€1000



Financial Support?

What does the financial support given to the New Entrepreneurs cover?

- The purpose of the financial support to the New Entrepreneurs is to contribute towards
- **travel costs** (to and from the country of the stay)
- **subsistence costs** (in particular for accommodation)
- in cases where other indirect costs need to be covered (e.g. company related expenses, insurance, social security etc.),
- The New Entrepreneur must provide the Intermediary Organisation paying the financial support with proof of expenditure

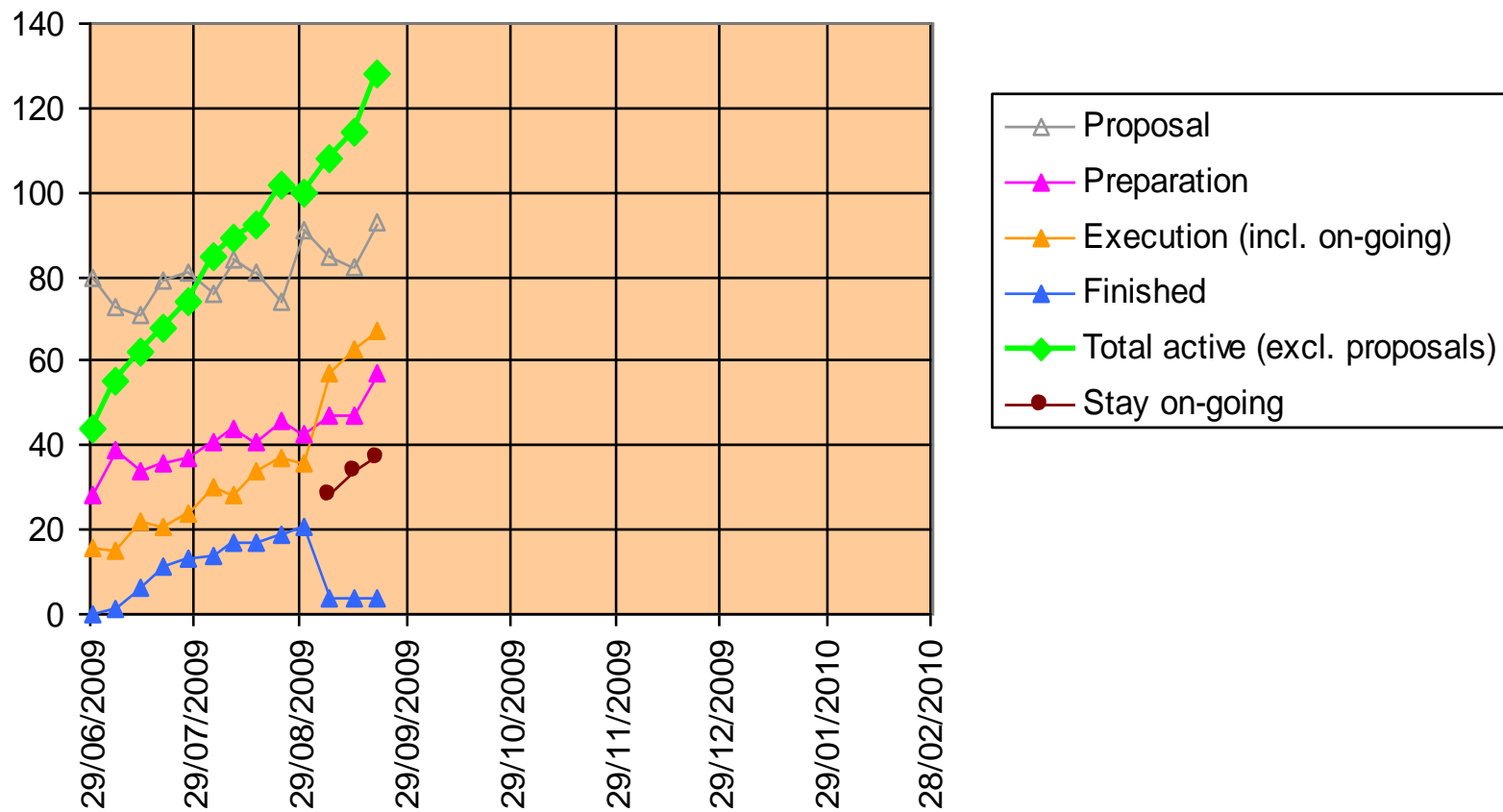
Most Represented Sectors

- Advertising, promotion, printing media and related services
 - Education and training
 - IT, office and communication equipment and services
 - Legal fiscal and other consultancy
 - Hotel, restaurant, tourism, travel and wellness services
 - Architectural, construction, engineering and inspection services
- Together they form a little bit more than 50% of the HEs and NEs

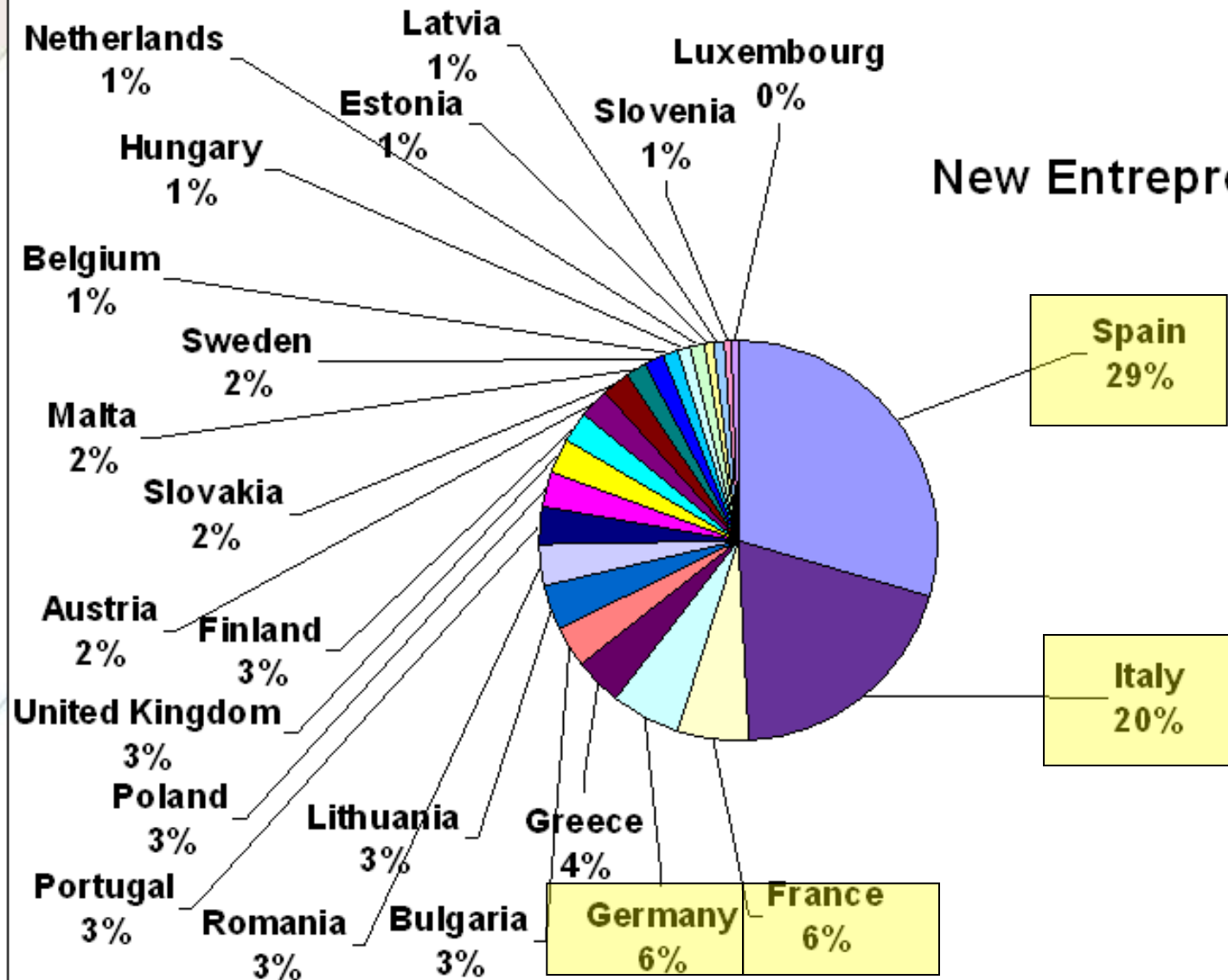


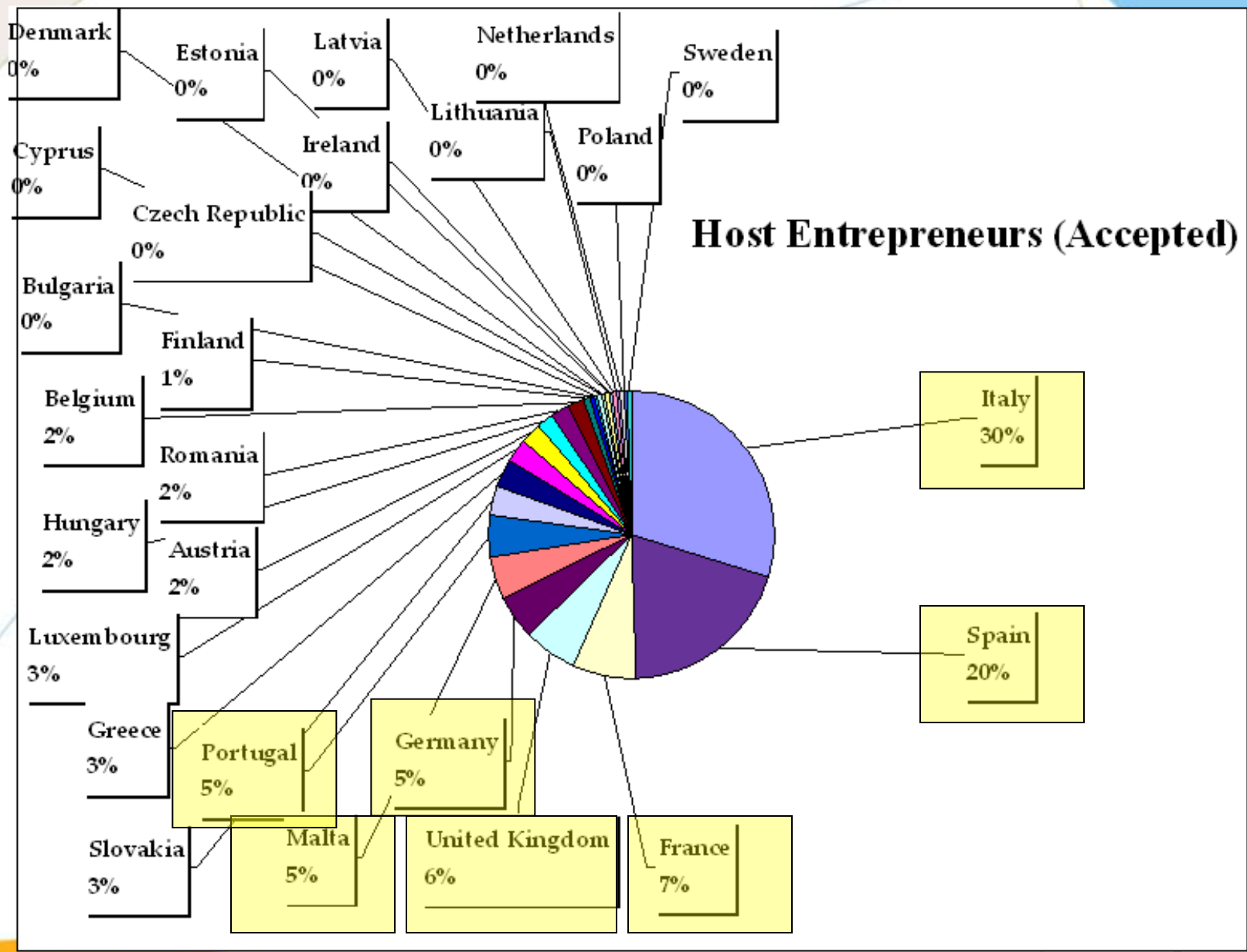
Evolution of relationships

Weekly relationships evolution



New Entrepreneurs





Il bando ERASMUS per Imprenditori: linee guida e indicazioni pratiche

Grazie per l'attenzione

Luisa Minoli

- Tel 0332.830200
- Email: europa@api.varese.it



Erasmus for Young
Entrepreneurs